

REAL ESTATE GRADUATE MINOR

SC Johnson College of Business

Program Website (<https://realestate.cornell.edu/>)

Graduate Field

Real Estate (<https://catalog.cornell.edu/graduate-school/real-estate/>)

Program Description

An option for most professional graduate students at Cornell.

The minor gives professional graduate students across the university the opportunity to take advantage of the wide variety of real estate courses offered by the Cornell Baker Program in Real Estate and other graduate-level classes offered by SC Johnson and the Nolan School especially, in addition to AAP and other colleges on campus.

Upon successful completion of the required classes, the Graduate Minor in Real Estate designation will appear on students' official Cornell transcript.

Graduate Minor Requirements

Required Coursework

Students, excepting those in the MMH program, must complete the following required courses totaling nine credits.

Code	Title	Hours
Required Courses		
HADM 6200	Principles of Real Estate	3
REAL 5320 & REAL 5321	Real Estate Development Process I and Real Estate Development Process II (OR HADM 6255)	3
HADM 6280 or HADM 6210	Real Estate Finance and Investments Hospitality Real Estate Finance	3

MMH students must complete the following required courses totaling nine credits.

Code	Title	Hours
Required Courses		
HADM 6200	Principles of Real Estate	3
HADM 7510	Properties Development and Planning	3
HADM 6280 or HADM 6210	Real Estate Finance and Investments Hospitality Real Estate Finance	3

Elective Coursework

All students must take six credits total from the enrichment and complementary categories listed below. At least three of those credits must be from among the enrichment category. Students may take all six credits from the enrichment category to meet the elective requirements of the minor. Course enrollment may be subject to prerequisites. Course availability changes each semester and not all courses may be offered each semester. The Department of Real Estate will review and make decisions on alternative courses via petition.

Approved elective courses include:

Code	Title	Hours
Enrichment Courses		
HADM 6205	Real Estate Financial Modeling	3
HADM 6250	Securitization and Structured Financial Products	3
HADM 6255	Real Estate Development	3
HADM 6870	Real Estate Law	3
REAL 5560	Creating the Built Environment (crosslisted)	1.5
REAL 5561	Innovation and Strategy in Commercial Real Estate Development (crosslisted)	1.5
REAL 5590	Land Use Law (crosslisted)	3
REAL 5950	Construction Planning and Operations (crosslisted)	3
REAL 6560	Real Estate Transactions and Deal Structuring (crosslisted)	3
REAL 6565	International Cases and Contracts (crosslisted)	2
REAL 6580	Residential and Commercial Development (crosslisted)	4
REAL 6595	Special Topics in Real Estate (crosslisted)	1-4
NBA 5040	Federal Income Taxation of Real Estate Ventures	3
Complementary Courses		
CRP 6430	Affordable Housing Policy and Programs (crosslisted)	3
HADM 6033	Introduction to Senior Living and Related Programs (crosslisted)	2
HADM 6500	Sustainable Development	4
HADM 6520	Hospitality Asset Management	3
HADM 6570	Project Management for Hospitality Real Estate Development	3
REAL 6230	Real Estate Statistical Modeling	1.5