

# BUSINESS CONTRACTS CERTIFICATE

## Program Description

Contracts can make or break a business. Successfully preparing and interpreting a contract allows both parties to clearly define expectations under the protection of the law.

This certificate program explores the many different aspects of contracts. You will investigate the creation of enforceable agreements that clearly and precisely set forth the rights and obligations of parties in order to achieve business objectives with acceptable levels of risk. Throughout the courses, you'll have the opportunity to spend time breaking down the different types of law, procedures, and elements that make up contracts, as well as investigate strategies to mitigate risk and minimize consequences in the event that a contract is breached. You will also demystify legal jargon relating to contract law in order to enhance collaboration between businesspeople and their counsel. By the end of this program, you will have gained a set of tools that will enable you to create and manage contracts in your business confidently and effectively, as well as be a more active and informed partner to your legal team.

The courses in this certificate program are required to be completed in the order that they appear.

## Key Takeaways

- Ensure that contracts contain the elements necessary to be legally binding
- Ensure that contracts reflect the intention of the parties and minimize risks of interpretation in court that could harm business interests
- Use various common contractual provisions to effect the allocation of risk and control among parties
- Assess available remedies for breach of contract and determine ways they might be reduced or enhanced

## What You'll Earn

- Business Contracts Certificate from Cornell Law School
- 40 Professional Development Hours (4 CEUs)

## Who Should Enroll

- Business professionals in any sector
- Leaders and executives who engage with legal professionals
- Compliance officers
- Procurement professionals

## Total Investment

- 2 months to complete all the courses

## How to Enroll

For information on how to enroll, please visit Business Contracts Certificate (<https://ecornell.cornell.edu/certificates/financial-management/business-contracts/>).

## Courses

Code	Title	Hours
eCornell LAW541	Creating Effective Contracts	0
eCornell LAW542	Interpreting Contracts	0
eCornell LAW543	Managing Risk in Contracts	0
eCornell LAW544	Enforcing Contract Terms	0